

# Specialty Engineering

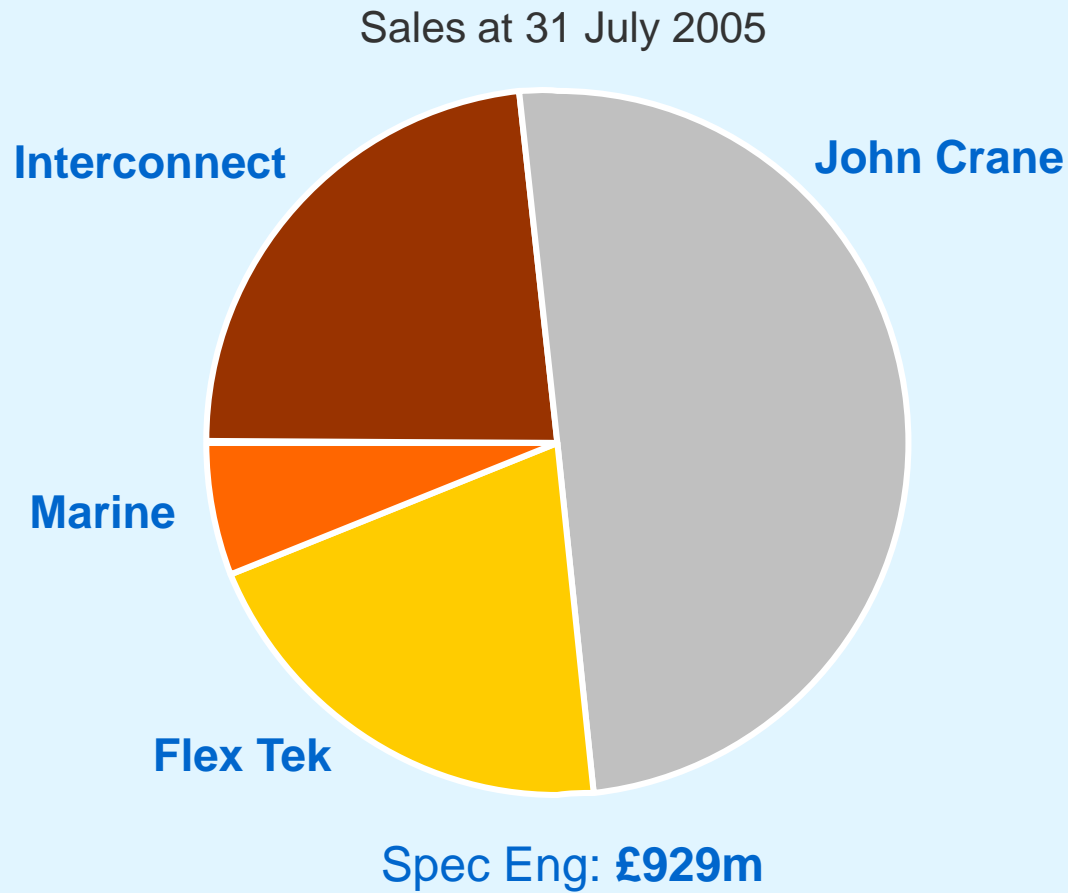
Slough, Tuesday 25 April 2006

**Presentation by:** John Langston, Group MD, Specialty Engineering



# Specialty Engineering Sales Distribution

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Deliver Full Potential for each of our four businesses

- Interconnect**
- Technology based groups/scaleable organisation
  - Medical expansion
  - Acquisitions

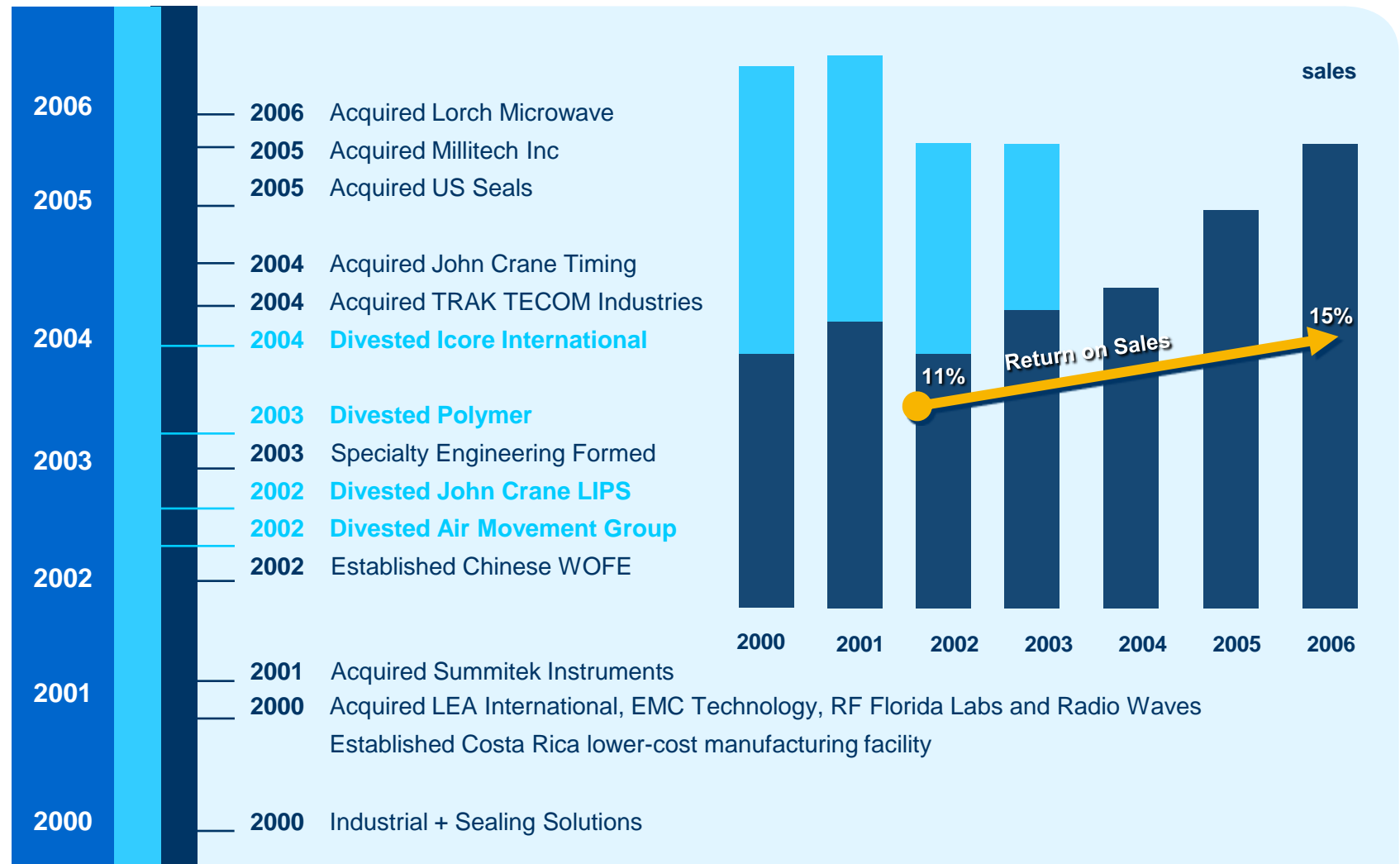
- John Crane**
- Capitalise on increased growth profile
  - Acquire adjacent businesses and leverage global distribution strength
  - Sell peripheral non- core businesses

- Flex-Tek**
- Gastite – grow
  - Aerospace/Industrial – restructure and harvest

- Marine**
- Harvest

# Evolution of Specialty Engineering

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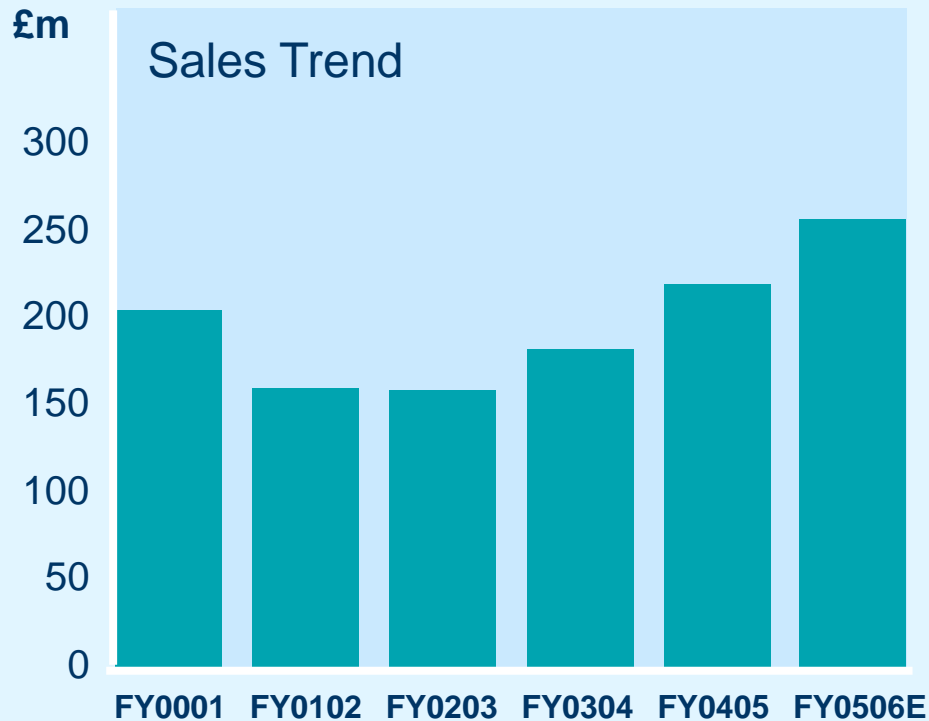


## Interconnect

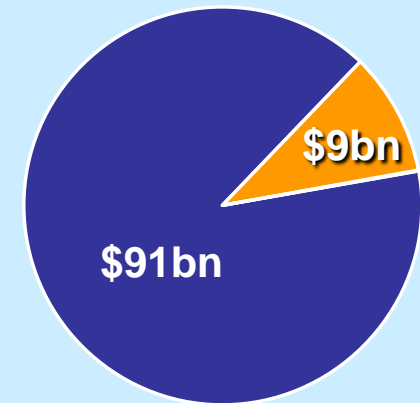
Interconnect is a global electronic components and sub-systems manufacturer providing signal, power and microwave capability to the military & aerospace, wireless infrastructure and other industries.

Our products are application specific and incorporate innovative technologies to achieve ultimate system performance.





## Interconnect Addressable Market



### Standard Electronic Devices

- Lower Growth
- Lower Margin
- High Cap Ex

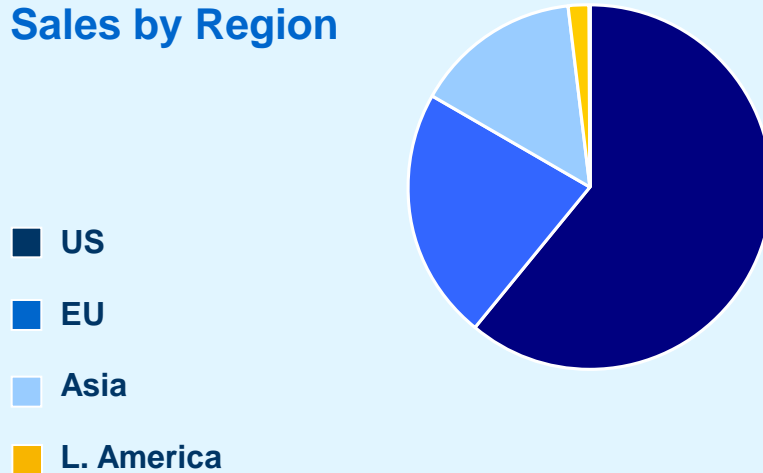
### Application Specific Devices

- High Growth
- High Margin
- Long Life Programs

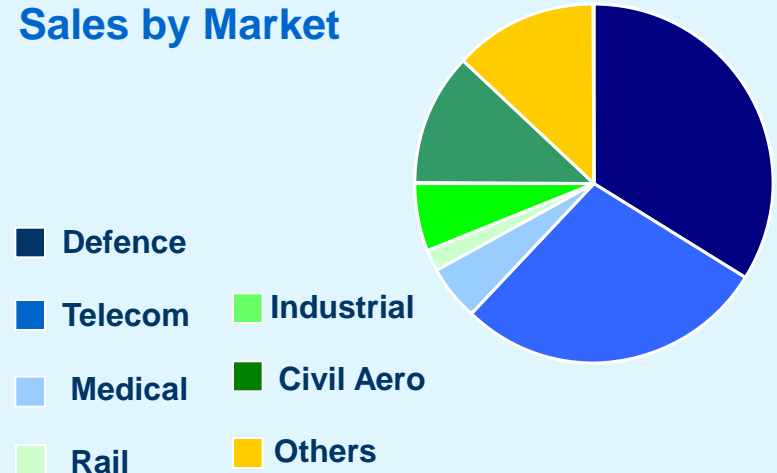
# Interconnect - Market Landscape

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## Sales by Region



## Sales by Market



## Main Customers



## Main Competitors

- L3
- Cobham
- Amphenol
- ITT Cannon
- Herley





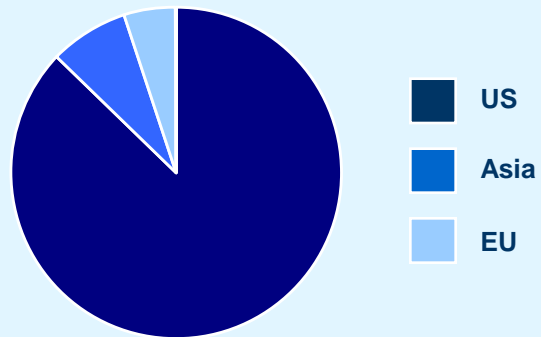
## Flex Tek

Flex Tek provides hose and ducting for commercial and residential air movement and hoses for aerospace, industrial applications and automotive

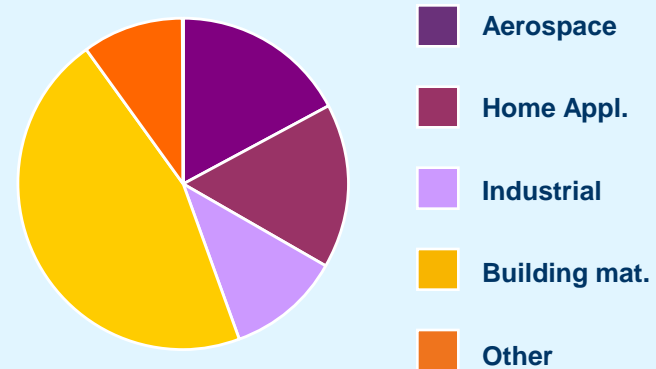




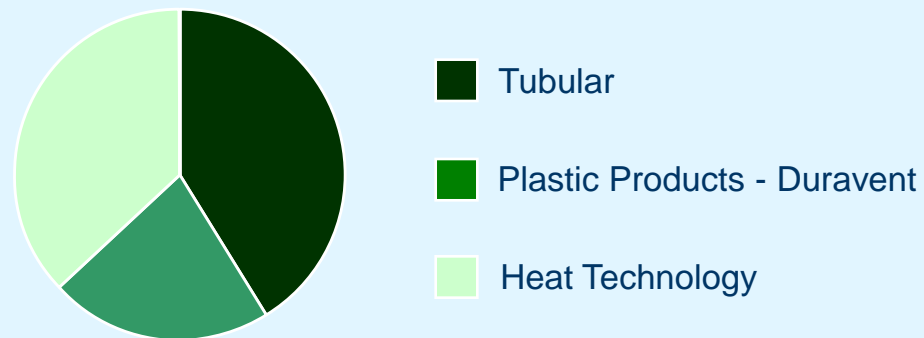
## Sales by Region



## Sales by Market

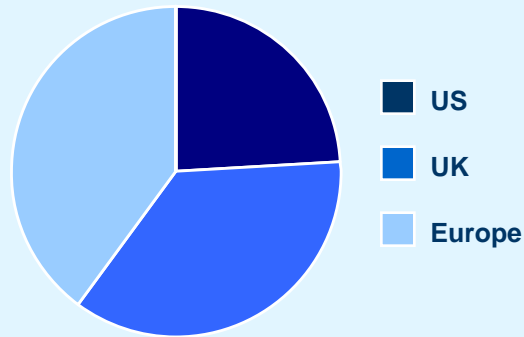


## Sales by business area

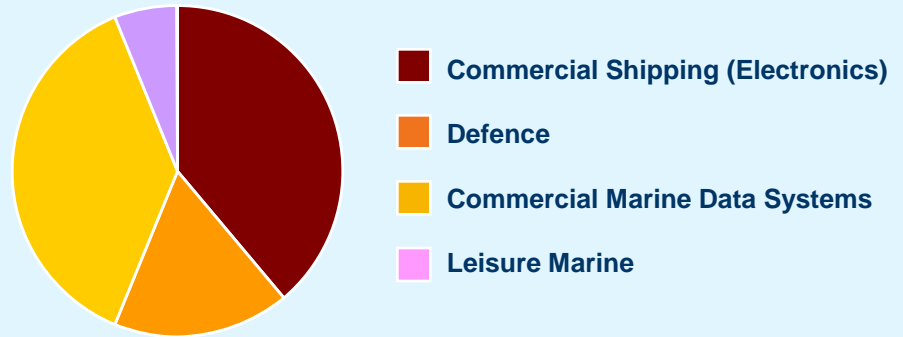


Kelvin Hughes Limited is a world leader in the design and manufacture of marine navigation systems for the commercial and defence markets and the world's largest supplier of paper and digital nautical charts

Sales by Region 08/09



Sales by Market 08/09



- Commercial - legislation
- Competitors: Furuno, JRC, Sperry, Raytheon and SAM
- Naval - Funding
- Marine Data Systems - Service, Price

## Market Drivers

## Specialty Engineering

